

Fig. 1

INDUSTRY EXPERT

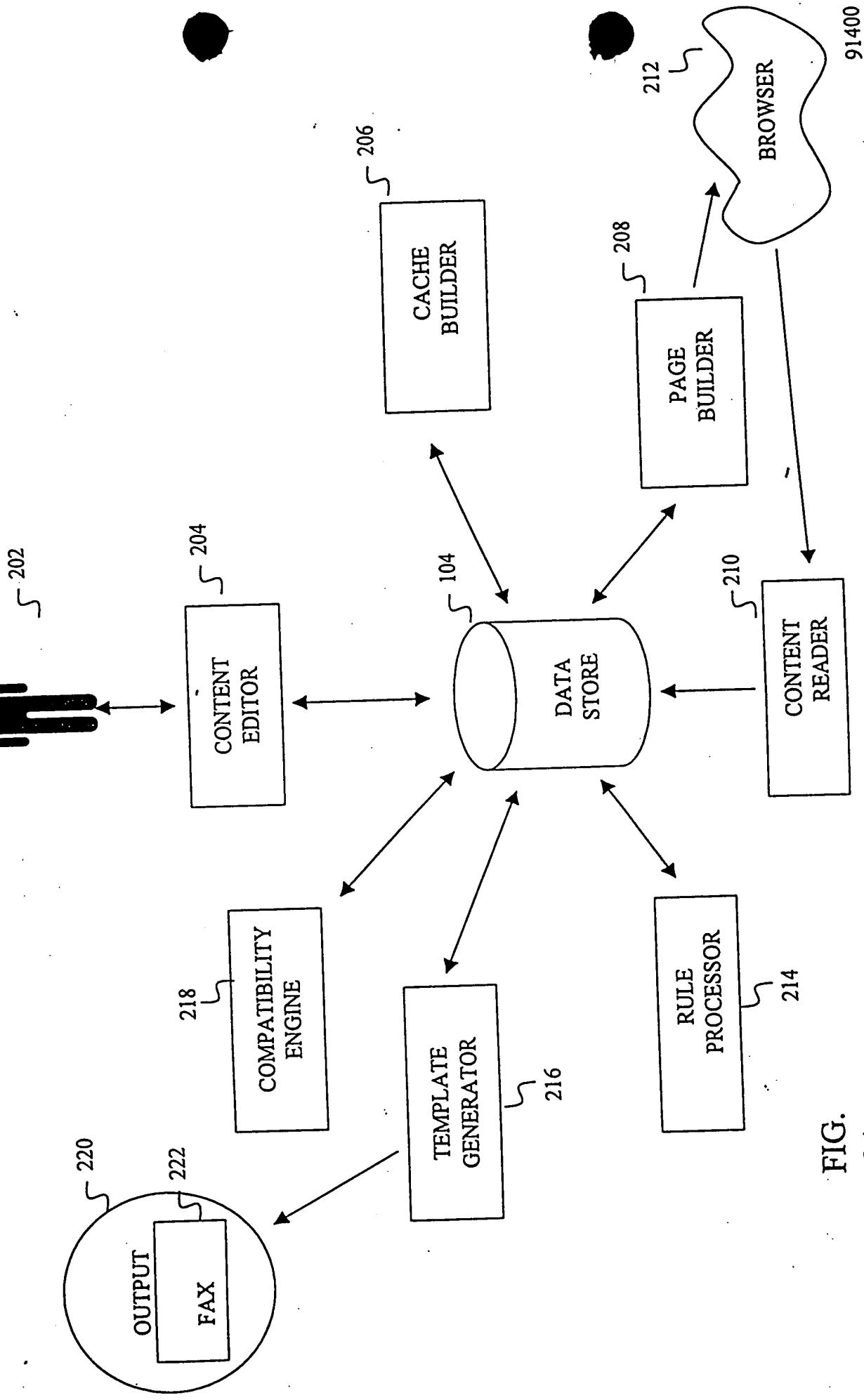


FIG.
2A

91400

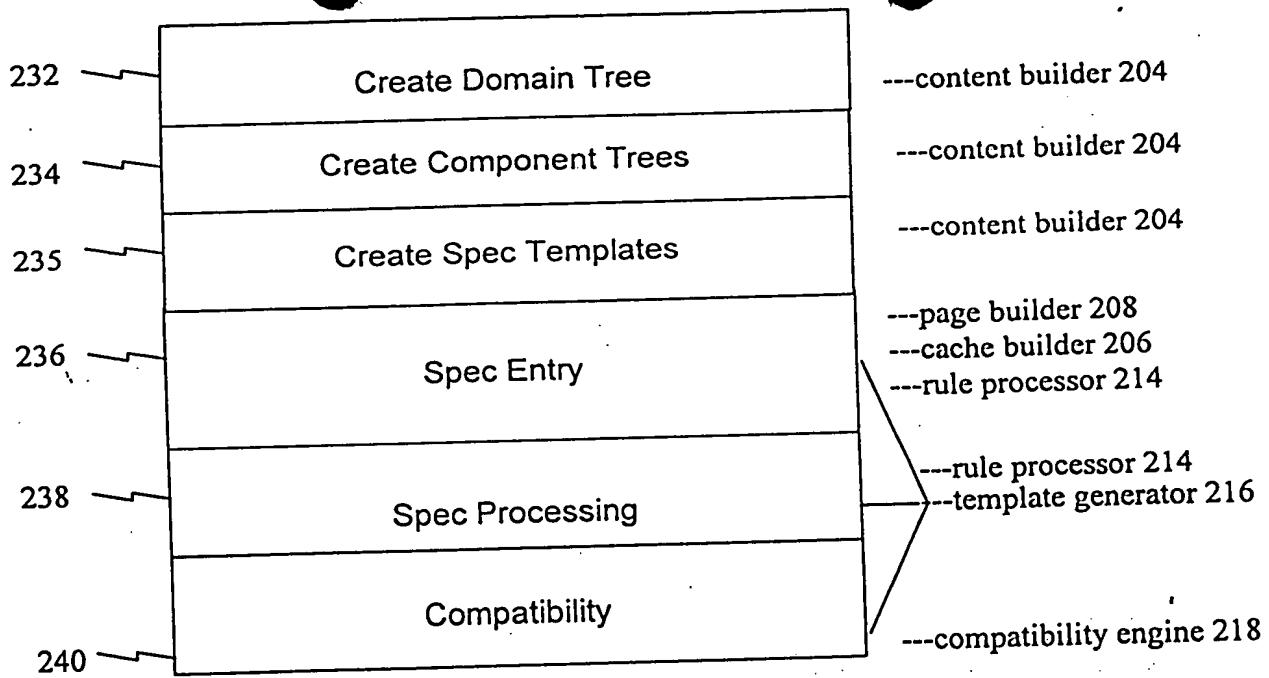


FIG. 2B

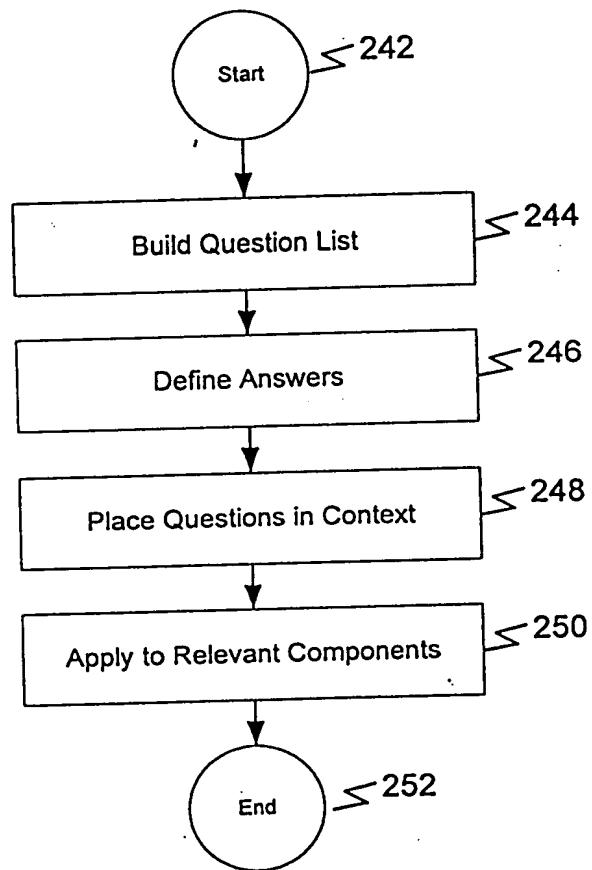


FIG. 2C

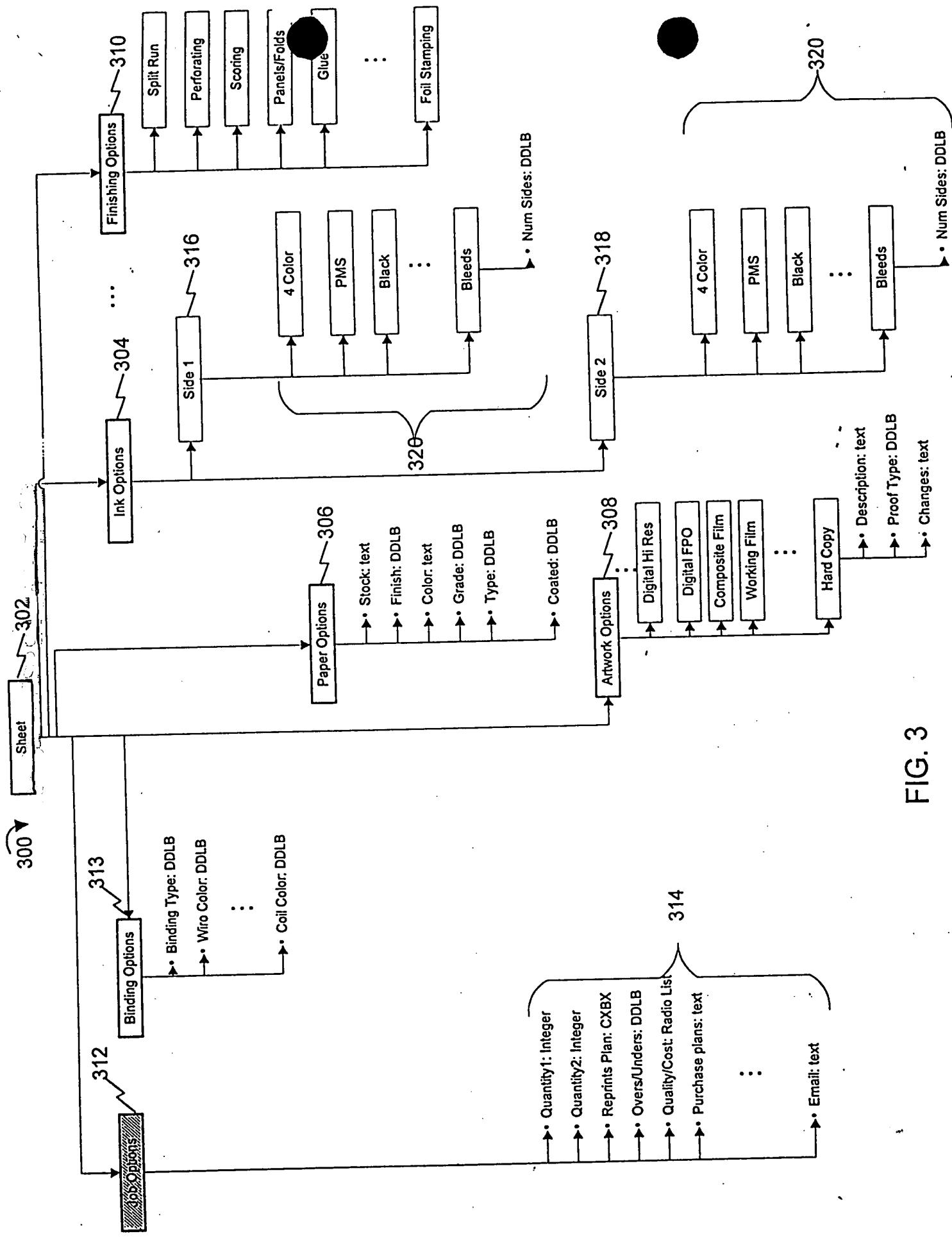
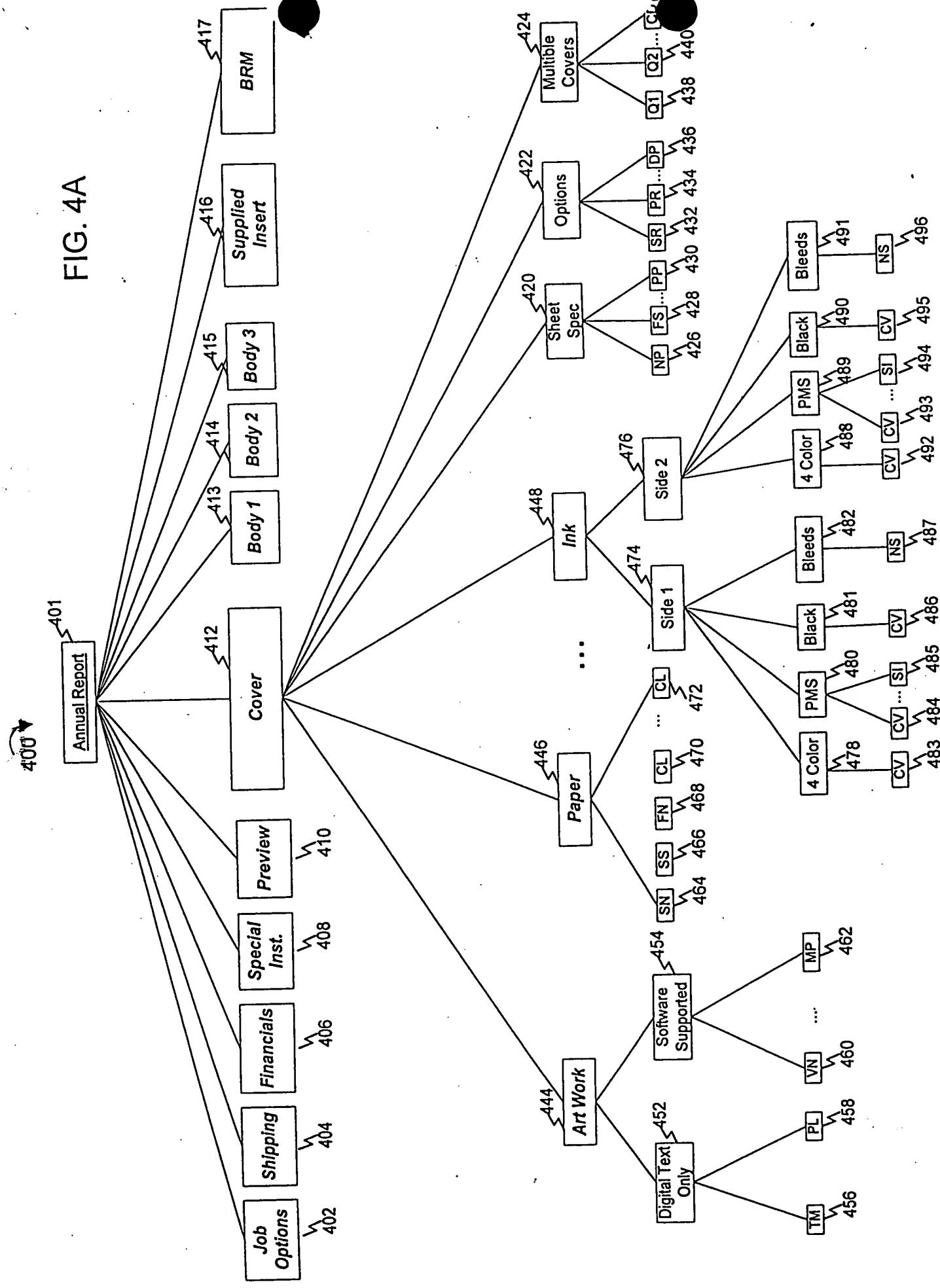


FIG. 3

FIG. 4A



Spec Name:

701
Annual Report

~437

File Under:

Form Testing - DO NOT SUBMIT RFQs

Start Date:

[]

End Date: []

Limit Access:

Add to My Page: Yes No

of Bodies:

3 ~ 419

of Supplied Inserts:

1 ~ 421

of Dbl. Panel B/Cards Inserts:

0 ~ 423

of BRC/BRM Inserts:

1 ~ 425

of Single Panel B/Cards:

0 ~ 427

429

*Indicates Required Information

Toll Free 1-888-451-4525 info@sourcefinder.com
Copyright 1998, SourceFinder, Inc. All Rights Reserved.

FIG. 4B

502
Annual Report ~ 502

Job Options ~ 504

Cover ~ 506

Artwork }

Paper }

Ink }

Finishing }

Body 1 ~ 508

Artwork }

Paper }

Ink }

Finishing }

Body 2 ~ 510

Artwork }

Paper }

Ink }

Finishing }

Body 3 ~ 512

Artwork }

Paper }

Ink }

Finishing }

Supplied Insert ~ 514

Dbl Panel B/Card 1 ~ 516

Artwork }

Paper }

Ink }

Finishing }

Dbl Panel B/Card 2 ~ 518

Artwork }

Paper }

Ink }

Finishing }

BRM ~ 520

Artwork }

Paper }

Ink }

Finishing }

Shipping ~ 522

Financials ~ 524

Special Instr. ~ 526

Preview ~ 528

FIG. 5

SourceFinder - A Better Way To Buy - Microsoft Internet Explorer

File Edit View Go Favorites Help

SourceFinder Project Mgmt Budgeting Requisition Specifying R&D Mgmt Vendor Analysis P.O. Mgmt Resources

SmartSpec ID: 4064 Annual Report - Cover - Paper ~ 6 (8)

Job Options ~ 601

Cover ~ 608
Artwork ~ 611
Paper ~ 612

Ink ~ 613

Finishing
Body ~ 610 ~ 602

Artwork
Paper

Ink
Finishing ~ 614

Shipping
Financials
Special Instr

Preview

Suggestions

SourceFinder
www.sourcefinder.com

Save / Continue Save / Go To Project Mgmt

SmartSpec ID: 4064 Annual Report - Cover - Paper ~ 6 (8)

Stock Name (Optional):

Specialty Stock:

Finish: Select ~ 612

Color:

Grade: Select

Weight/Caliper: Select

Type: Select

Coated: Select

Save / Continue Save / Go To Project Mgmt

Toll Free 1-888-451-4525 info@sourcefinder.com
Copyright 1998, SourceFinder, Inc. All Rights Reserved.

Sheet Specs ~710

Number of pages: ~718

Finished Size: ~720

Custom Size:

Printing Method: ~721

Pre-press Supplied: ~722

Options ~712

Split Run ~724

Perforating ~726

Scoring

Panels/Folds

Glue

Pockets/Flaps

Foil Stamping

Embossing

Die Cutting

Coating

Drilling/Punching ~728

Multiple Covers ~714

Cover 1 Qty: ~730

Cover 2 Qty: ~732

Cover 3 Qty:

Cover 4 Qty:

Cover 5 Qty:

Cover 6 Qty:

Cover Description:

~734

708

Toll Free 1-888-451-4525 info@sourcefinder.com
Copyright 1998, SourceFinder, Inc. All Rights Reserved.

FIG. 7

Digital/Text Only ~ 807

Transportation Media: Select

Platform: Select

} 808

Software Supported ~ 806

Quark ↘ 810

Version #: []

PageMaker

Version #: []

Frame Maker

Version #: []

Photoshop

Version #: []

Illustrator

Version #: []

Freehand

Version #: []

Other Application

Name and Version #: []

Output Size: Select

Other Output Size: []

Proof Type: Select

Multiple Proofs Needed: []

812 ~

[Save/Continue]

[Save/Go To Project Mgmt]

Toll Free 1-888-451-4525 info@sourcefinder.com
Copyright 1998, SourceFinder, Inc. All Rights Reserved.

FIG. 8

SmartSpec ID: 4064
Annual Report - Cover - Paper

902

Stock Name (Optional):

Specialty Stock:

Finish: Select

Color:

Grade: Select

Weight/Caliper: Select

Type: Select

Coated: Select

904

906

Toll Free 1-888-451-4525 Info@sourcefinder.com
Copyright 1998, SourceFinder, Inc. All Rights Reserved.

FIG. 9

666011 = 34432460

SmartSpec ID: 4064
Annual Report - Cover - Ink

Side 1 ~ 1004 ~ 1008
4-color Process

4-Color Process
Coverage: Select

} 1016

PMS ~ 1010

PMS

Coverage: Select

Number of PMS Colors: Select

PMS Color: []

Specialty Inks:

} 1018

Black ~ 1012

Black

Coverage: Select

} 1020

Bleeds ~ 1014

Number of Sides: Select ~ 1022

Side 2 ~ 1006

4-color Process

4-Color Process

Coverage: Select

PMS

PMS

Coverage: Select

Number of Colors: Select

PMS Color: []

Specialty Inks:

Black

Black

Coverage: Select

Bleeds

Number of Sides: Select

Save / Continue

Save / Go To Project Manager

FIG. 10

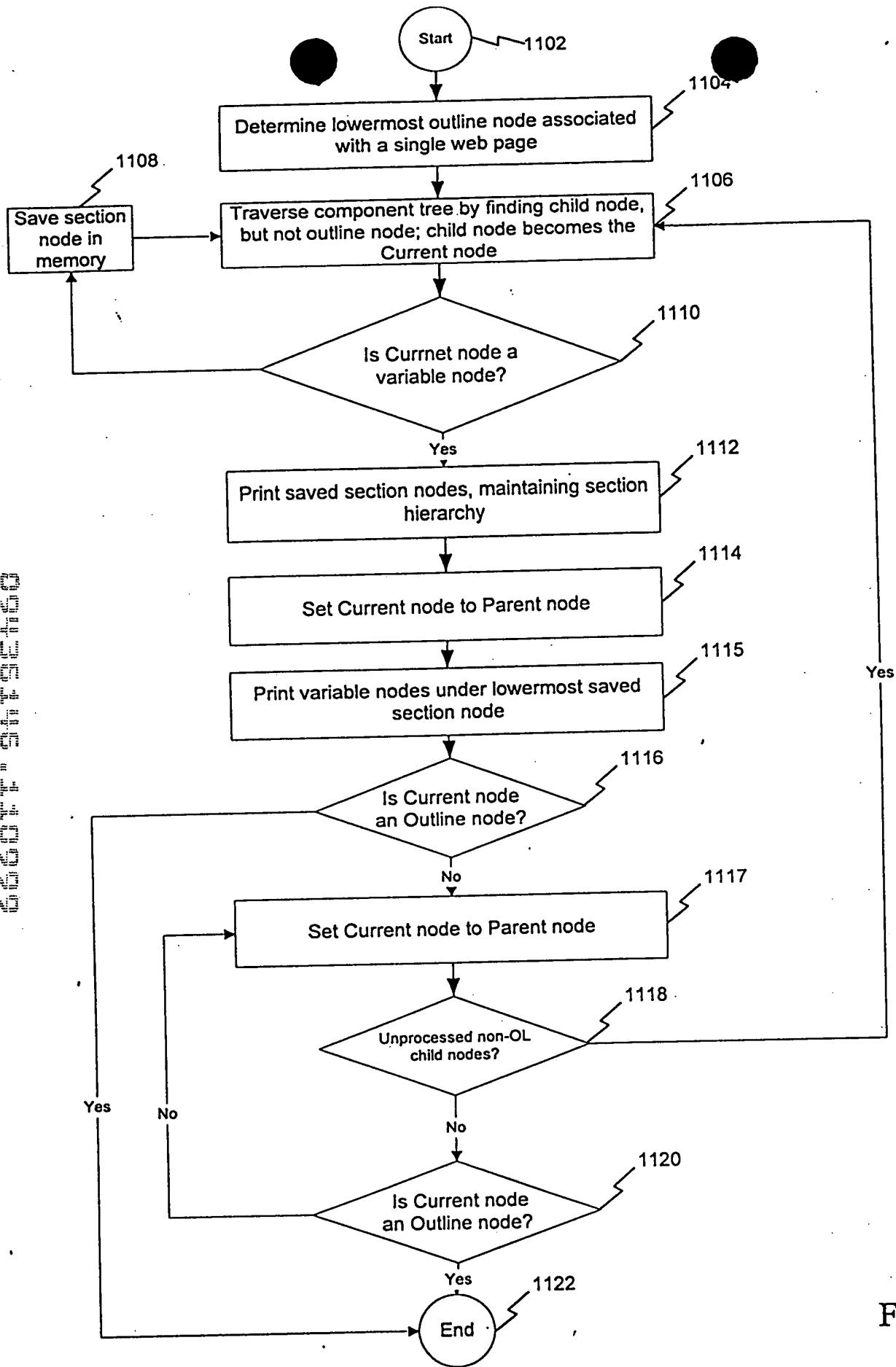


FIG. 11

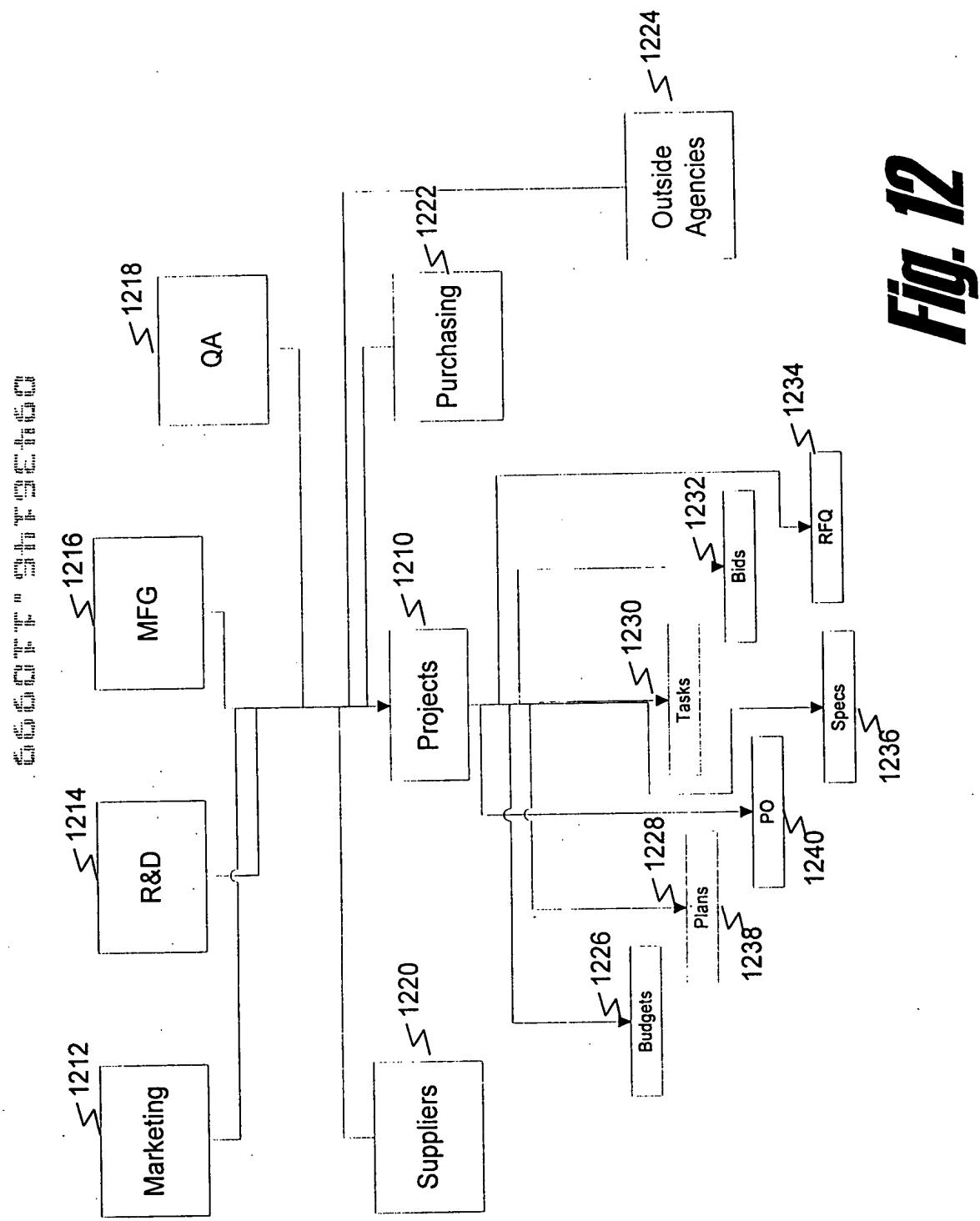
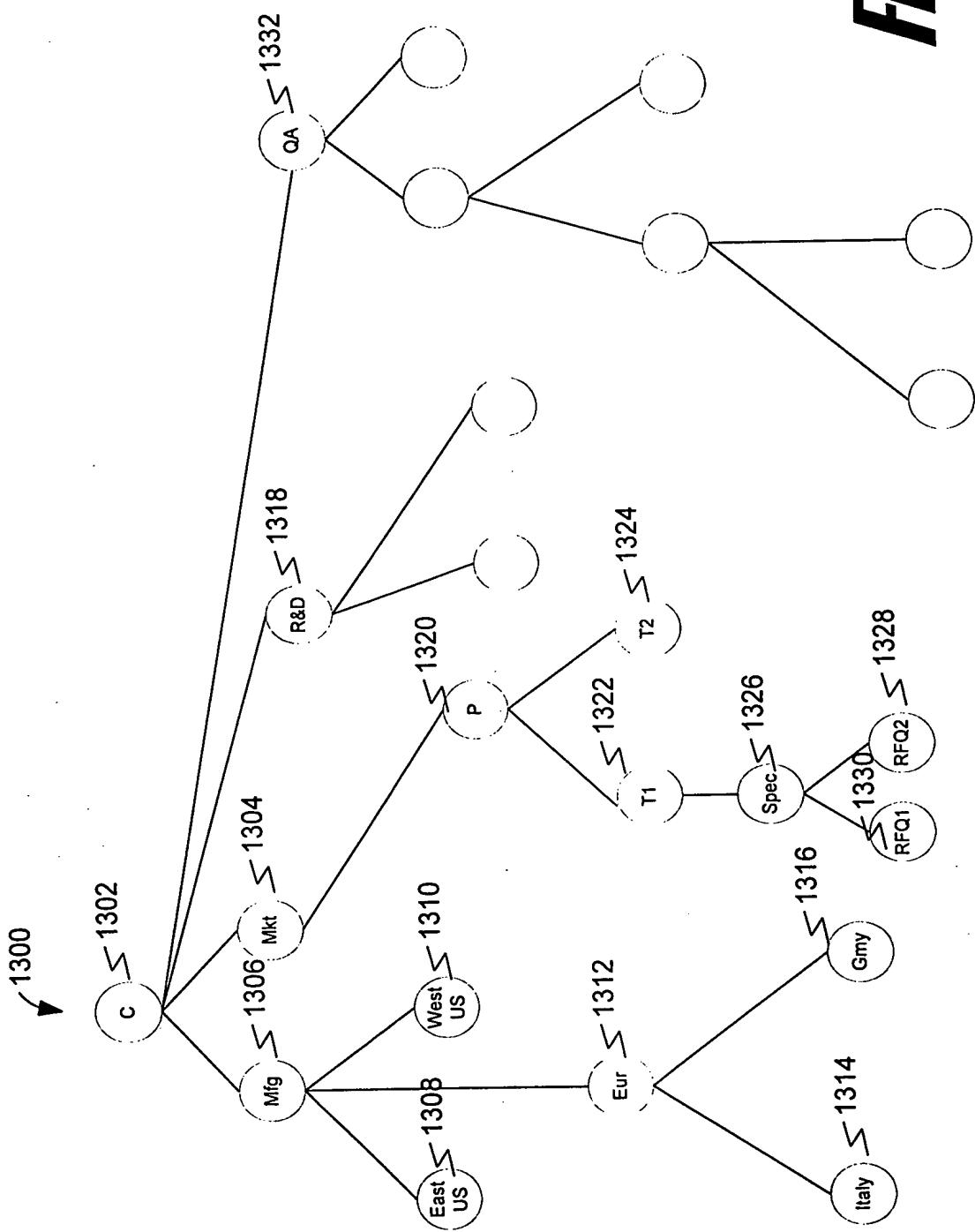


Fig. 12

Fig. 13



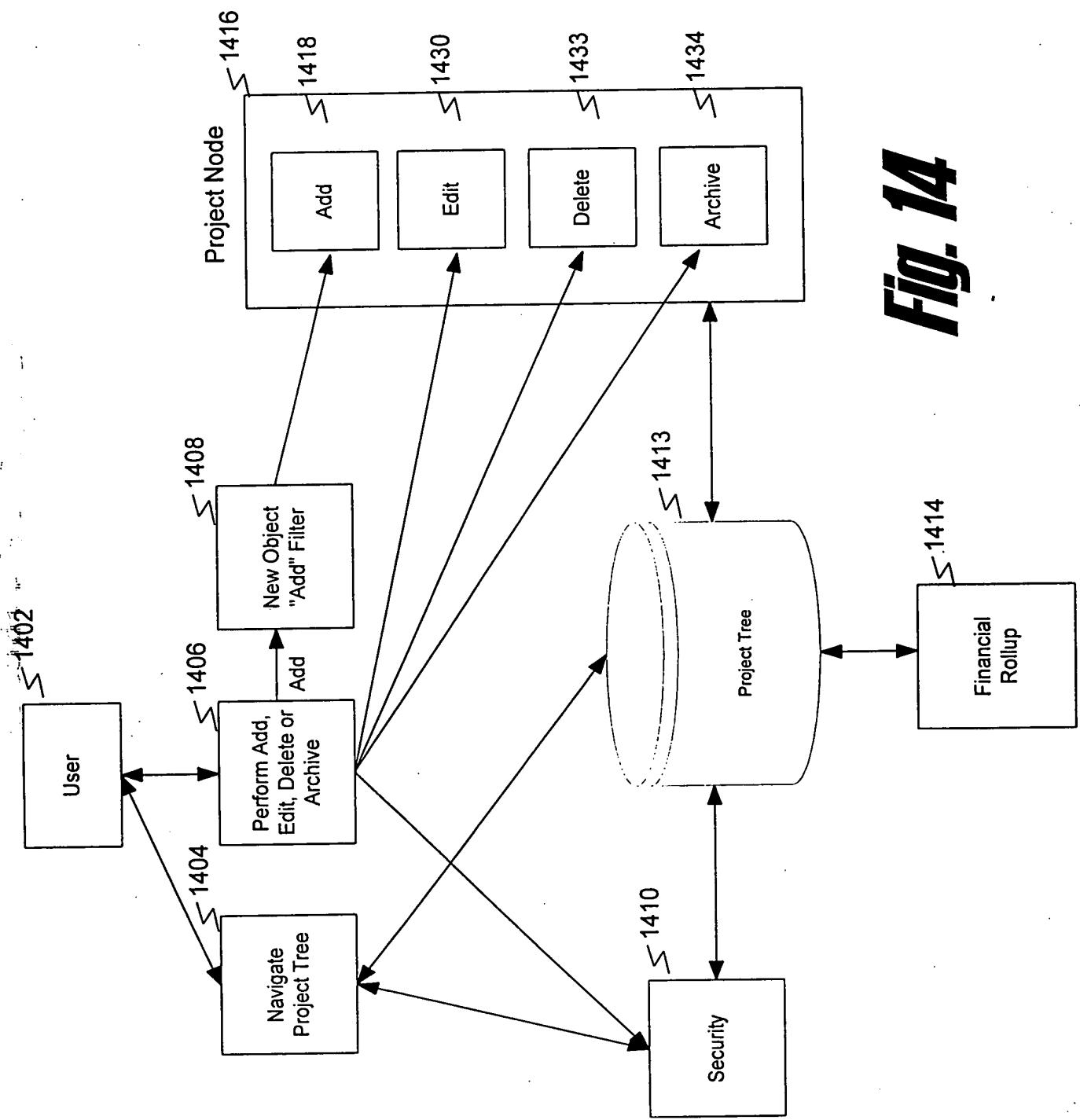


Fig. 14

Fig. 16

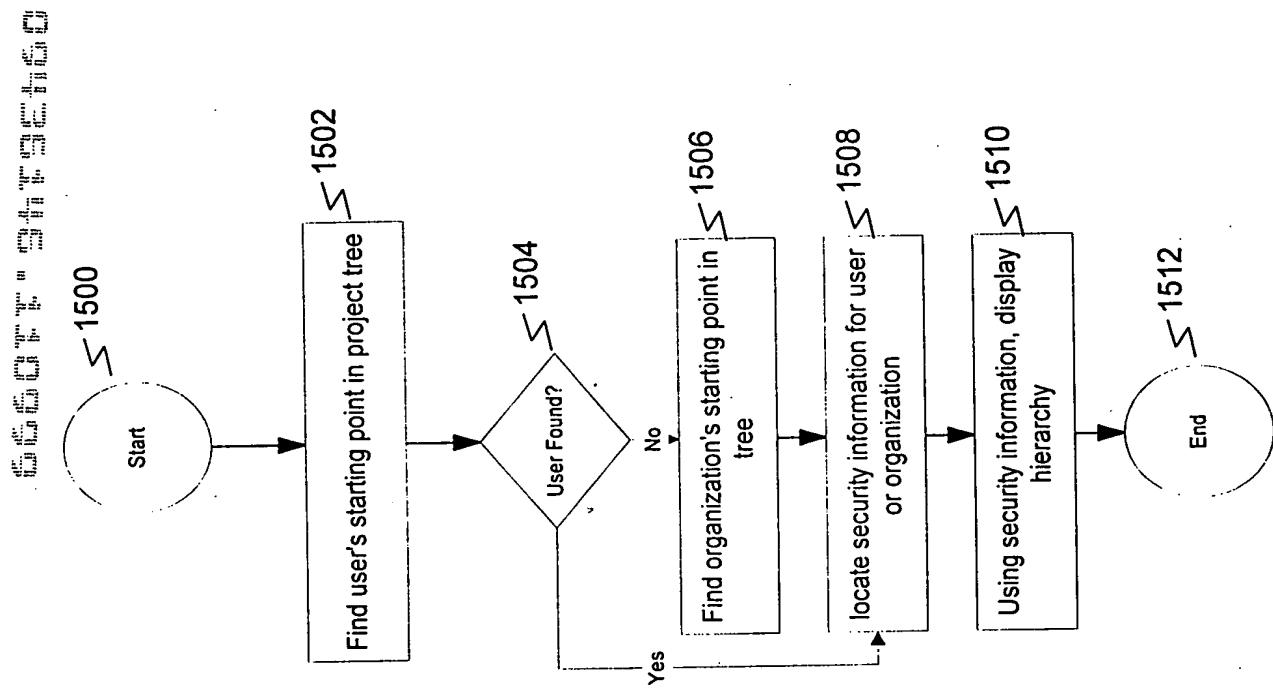
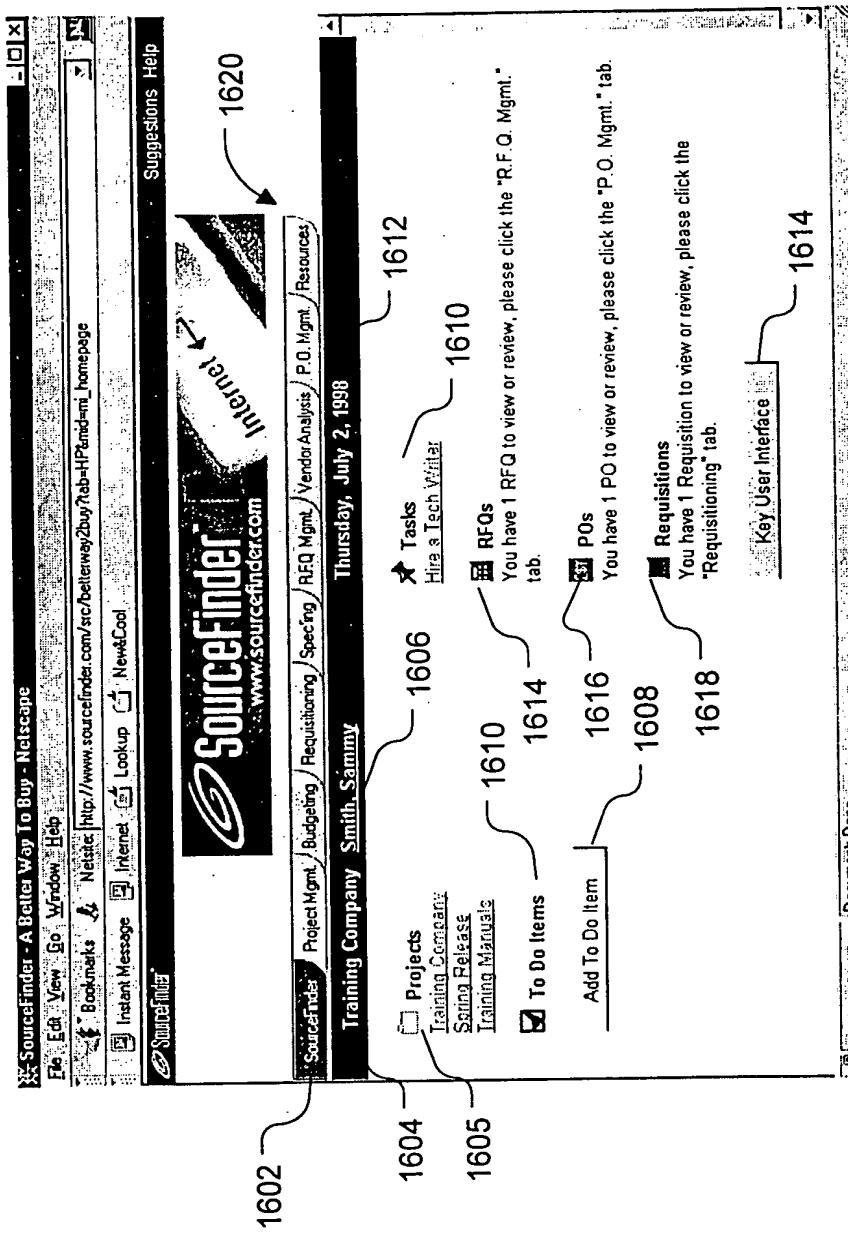


Fig. 16



1701

1702

The screenshot shows a software interface for project management. At the top, there are tabs for 'Project History', 'Budgeting', 'Requisitioning / Sourcing', 'RFQ Mgmt.', 'Vendor Analysis', 'P.O. Mgmt.', and 'Resources'. Below this, there's a search bar and a table titled 'Training Two'.

Training Two

Serial Number	Project History	Budgeting	Requisitioning / Sourcing	RFQ Mgmt.	Vendor Analysis	P.O. Mgmt.	Resources		
1704	Training Two	Open	smith	10/9/98	1/1/99	100,000	50,000	25,000	19,750
	Marketing Projects	Open	smith	10/9/98	1/1/99	100,000	50,000	50,000	250
	New Release	Open	smith	10/9/98	1/1/99	50,000	49,800	49,800	250
	Training Manual	Open	smith	10/9/98	10/12/98	25,000	25,000	25,000	19,500
	Training Manual	Approved	smith	10/9/98	10/12/98	10,000	10,000	10,000	4,500
	Booklet Printing	Open	smith	10/9/98	10/12/98	5,000	5,000	5,000	4,500
	Hire Tech Writer	Open	smith	10/9/98	10/12/98	15,000	15,000	15,000	15,000
	Manual Specs	Open	smith	10/9/98	10/12/98	15,000	15,000	15,000	15,000
	User Manual v.2.0	Awarded	smith	10/12/98	11/15/98	-	-	-	-

Legend:

- Training Two
- Marketing Projects
- New Release
- Training Manual
- Booklet Printing
- Hire Tech Writer
- Manual Specs
- User Manual v.2.0

Notes:

- *Actual Amount Exceeds Allocated
- \$ Amount Under Budget or Allocated
- ♦ Amount Over Budget or Allocated

Fig. 17

Fig. 18

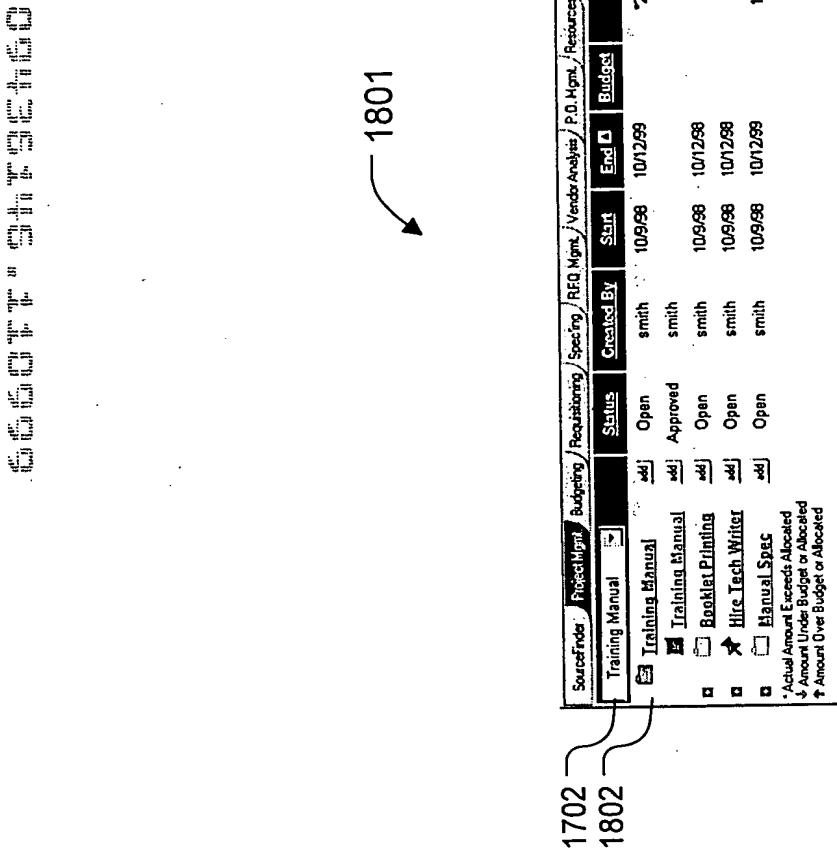


Fig. 19

1901

SourceFinder - A Better Way To Buy - NewCase

File Edit View Go Window Help

Import Manage Internet Lookup NewCode

SourceFinder

SourceFinder - www.SourceFinder.com

ProjectManagement / Budgeting / Purchasing / VendorAnalysis / P.O. Negot. / Resources

Sarah Smith @ Training Two 10/12/1998

Created By: Email: Subject: Message: Supplier Name:

Load Spec: Click on a Quantity to Award Bid

1901 1902 1903 1904

Unit Price	1,230.00	1,010.00	0.9400
Die Costs	NULL	NULL	NULL
Ship Costs	NULL	NULL	NULL
Mail/Postage	NULL	NULL	NULL
Storage Costs	NULL	NULL	NULL
Import Duties	23.00	29.00	36.00
Sales Tax			
Total Price	1,253.00	2,049.00	2,855.00

* Supplier Added Additional Price Break-Outs

Prices Good For: 30 Days
Supplier Comments: Samples will be sent to Buyer, as requested.

SourceFinder Project Mgmt. Budgeting / Requisitioning / Spec'ng / R.F.Q. Mgmt. / Vendor Analysis / P.O. Mgmt. / Resources

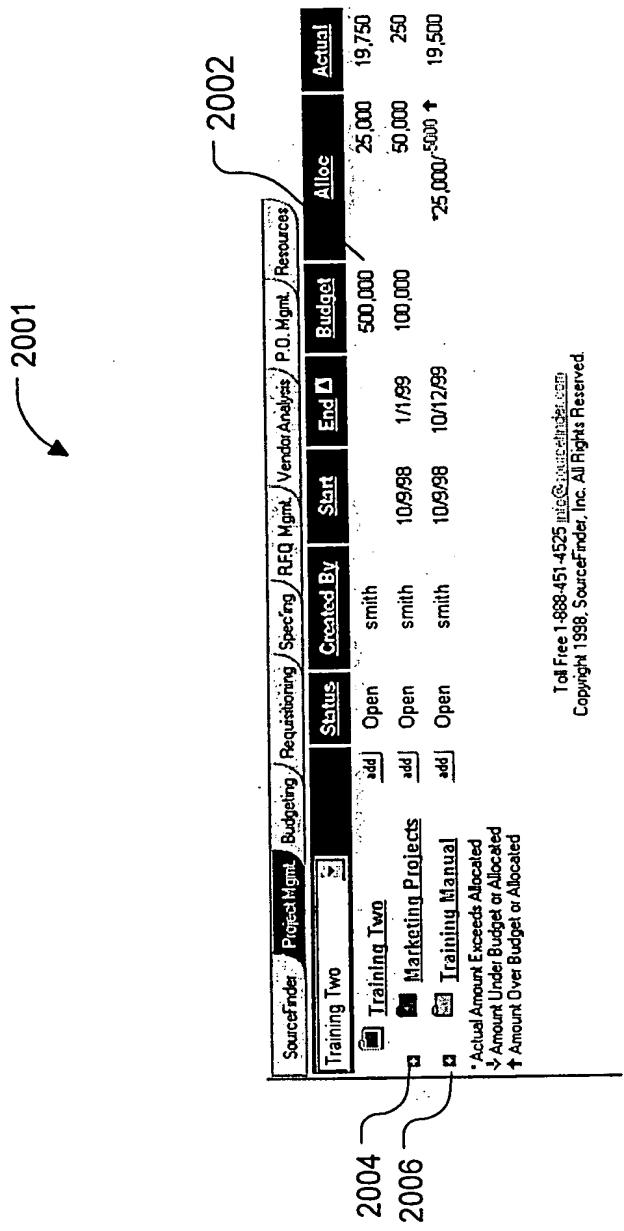


Fig. 20

Fig. 21

2102

2101

Project Mgmt	Budgeting	Requisitioning	Specing	RFQ Mgmt	Vendor Analysis	P.O. Mgmt	Resources
Training Manual	Status	Created By	Start	End	Budget	Alloc	Actual
<input checked="" type="checkbox"/> Training Manual	[Add] Open	smith	10/9/98	10/12/98	*25,000	*3000	*19,500
<input checked="" type="checkbox"/> Training Manual	[Add] Approved	smith					
<input type="checkbox"/> Booklet Printing	[Add] Open	smith	10/9/98	10/12/98	10,000		
<input type="checkbox"/> Hire Tech Writer	[Add] Open	smith	10/9/98	10/12/98	5,000	4,500	
<input type="checkbox"/> Manual SPEC	[Add] Open	smith	10/9/98	10/12/98	15,000	0	15,000

*Actual Amount Exceeds Allocated
 ↓ Amount Under Budget or Allocated
 ↑ Amount Over Budget or Allocated

Toll Free 1-888-451-4525 (www.SourceFinder.com)
 Copyright 1998 SourceFinder, Inc. All Rights Reserved.

Fig. 22

The screenshot shows the SourceFinder software interface. At the top, there is a menu bar with File, Edit, View, Go, Window, Help, and several icons for Back, Forward, Home, Search, Print, Security, and Help. Below the menu is a toolbar with icons for Back, Forward, Home, Search, Print, Security, and Help. The main window has a title bar "SourceFinder" and a URL "http://www.sourcefinder.com". A sidebar on the left lists projects: Training Manual, Training Manual, Booklet Printing, Booklet Software Insert, Hire Tech Writer, Hire Tech Writer, Manual Spec, User Manual v2.0, User Manual v2.0, User Manual v2.0, and User Manual v2.0. The main area shows a table of projects:

Training Manual	Status	Created By	Start	End	Budget	Alloc	Actual
Training Manual	Open	smith	10/9/98	10/12/98	25,000	5000	19,500
Booklet Printing	Approved	smith	10/9/98	10/12/98			10,000
Booklet Software Insert	Open	smith	10/10/98	11/10/98			
Booklet Software Insert	Complete	smith	10/10/98	11/10/98			
Hire Tech Writer	Sent	smith	10/9/98	10/15/98			
Hire Tech Writer	Open	smith	10/9/98	10/12/98			
Hire Tech Writer	Open	smith	10/9/98	10/12/98			
Manual Spec	Open	smith	10/9/98	10/12/98			
User Manual v2.0	Awarded	smith	10/12/98	11/15/98			
User Manual v2.0	Awarded	smith	10/12/98	10/14/98			
User Manual v2.0	Issued PO	smith	10/12/98	11/15/98			
User Manual v2.0	Open	smith	10/12/98	11/15/98			

At the bottom of the screen, there is a status bar with the URL "http://www.sourcefinder.com/sci/csc-pm?&id=61461861551059357838545872&id=R00P1=614000081=Bachao".

2201

Fig. 23

2301
2302
2303
2304
2305
2306

2301

2302

View Cost Center Amounts for Marketing Projects.

Cost Center	Budgeted Amt.	Budgeted %	Allocated Amt.	Allocated %	Actual Amt.
Cost Center A	5000.00	50	2500.00	50	0.00
Cost Center B	5000.00	50	2500.00	50	0.00
Un-Assigned	0.00	0	0.00	0	250.00
Total:	10000	100	5000	100	250

Numbers in red indicate amounts that are allocated over the budgeted amount

[OK](#) [Edit Allocations](#)

2304
2305
2306

Fig. 24

2401

2402

View Cost Center Amounts
View the Cost Center(s) for New Release.

Cost Center	Allocated Amt.	Allocated %	Actual Amt.	
Cost Center A	2500.00	24750.00	50	0.00
Cost Center B	2500.00	24750.00	50	0.00
Un-Assigned	0.00	0	250.00	250
Total:	5000.00	100		

↓ Amount Under Allocated Amount
↑ Amount Over Allocated Amount

OK | Edit Allocations

Document Date: 10/10/2000

2501

SourceFinder - A Better Way To Buy - Homepage

Elo Exit View Do Not Show Help

Instant Message Instant Chat Logout New User

Suggestions Help

SourceFinder Internet www.sourcefinder.com

Project Mgmt./Budgeting / Requisitioning / Sourcing /RFQ Mgmt./Vendor Analysis / P.O. Mgmt./Purchase Order

SourceFinder

Created By: Sarah Smith @ Training Two

RFQ Name: User Manual v.2.0

Start Bidding: [01/12/1998] End Bidding: [01/14/1998]

Request Best and Final Offer: Enable Bidding:

Load Spec: Read Only - User Manual v.2.0

Filed Under: Manual Sales

Click on icon by supplier's name for bid detail.

Supplier Name	1000	2000	3000
Blackadder Company	1,253.00	2,049.00	2,855.00
The Robbie Group	1,022.00	1,975.00	2,799.00

Add to My Page: Yes No

*Supplier Added Additional Price Break-Outs

OK Cancel Permissions

Document Done

2502

Fig. 25

கோட்டை மாவட்டம் கலெக்டரின் பேரவை துணை பொறுப்பு

2601

RFQ Detail		Fields, Standard & Fruit Salad Little - 10/05/04		
<input checked="" type="checkbox"/> Bidder		NO		
1665 Training Company		Naming Convention	10398	101898
Send Samples	Yes	Letterhead	8.5x11	
Page Count	750	Final Size	8.5x11	
Quantity 1	50000	Quantity 2	1000	
Quantity 3		Artwork/Proofs	Mac Illustrator v7.0 - you should have file from previous job. No copy changes.	
Paper Stock	acid-free, white, 60lb fed. Acid Ink/Print Free	Job Due (mm/dd/yy)	2/2 color process, PMS 145, heavy coverage, bleed on one side, black/light coverage.	
Shipping Instructions	Send UPS overnight to Corporate Office, 11440 W. Bernardo Cr San Diego, CA 92127 Attn: Jim	Contact	10/18/98	
Special Instructions	please call or press check and when job has been shipped. Contact Jim x 23 jim@sourcefinder.com	Fax # (Required)	619-676-050	
E-mail				
Attachments				
Return To Previous Page				

Fig. 26

Fig. 27

2701

Fields:Strawberry @ Fruit Salad Litho . 10/5/98					
	RFO's	Bids	Jobs	Maintenance	
Open Bids:					
Bid #					
1385	The Leland Brothers	RFQ: New Manual (View Spec)	8/20/98	09/1/29/98	659.30
1399	The Leland Brothers	RFQ: Annual Report (View Spec)	8/26/98	09/1/09/98	4,589.00
1358	The Leland Brothers	RFQ: 1st Magazine - Sell Cover View Spec	8/26/98	8-18-98	15,896.00
1463	The Leland Brothers	RFQ: Fallout Test (View Spec)	9/8/98	10/30/98	189.32
1516	The Leland Brothers	RFQ: Friday Magazine (View Spec)	9/11/98	09/30/98	589.56
1463	The Leland Brothers	RFQ: Fallout Test#2 (View Spec)	9/8/98	10/30/98	189.32
1654	Training Company	New Moose Letter (View Spec)	10/1/98	10/16/98	300.00

Click on the 'Client' or 'Bid' to view the detail of each.

Fig. 28

Top Turnip @ Vegetable Garden, 10598

Open Jobs:

Jobs Bids Maintenance

RFQs

2801

2802

Jobs With Job Number List

All jobs with Job Number like '12%'

ID	Client	Job	Job Status	Due Date	Owner
1423	The Leland Brothers	JOB: RFQ: Match Please (View Spec)	1235	09/12/98	HNK
1617	Training Company	RFQ: Reorder-Letterhead (View Spec)	125-98	10/18/98	SS

Life Cycle Flow Chart
Brochure Purchase – New Product Release

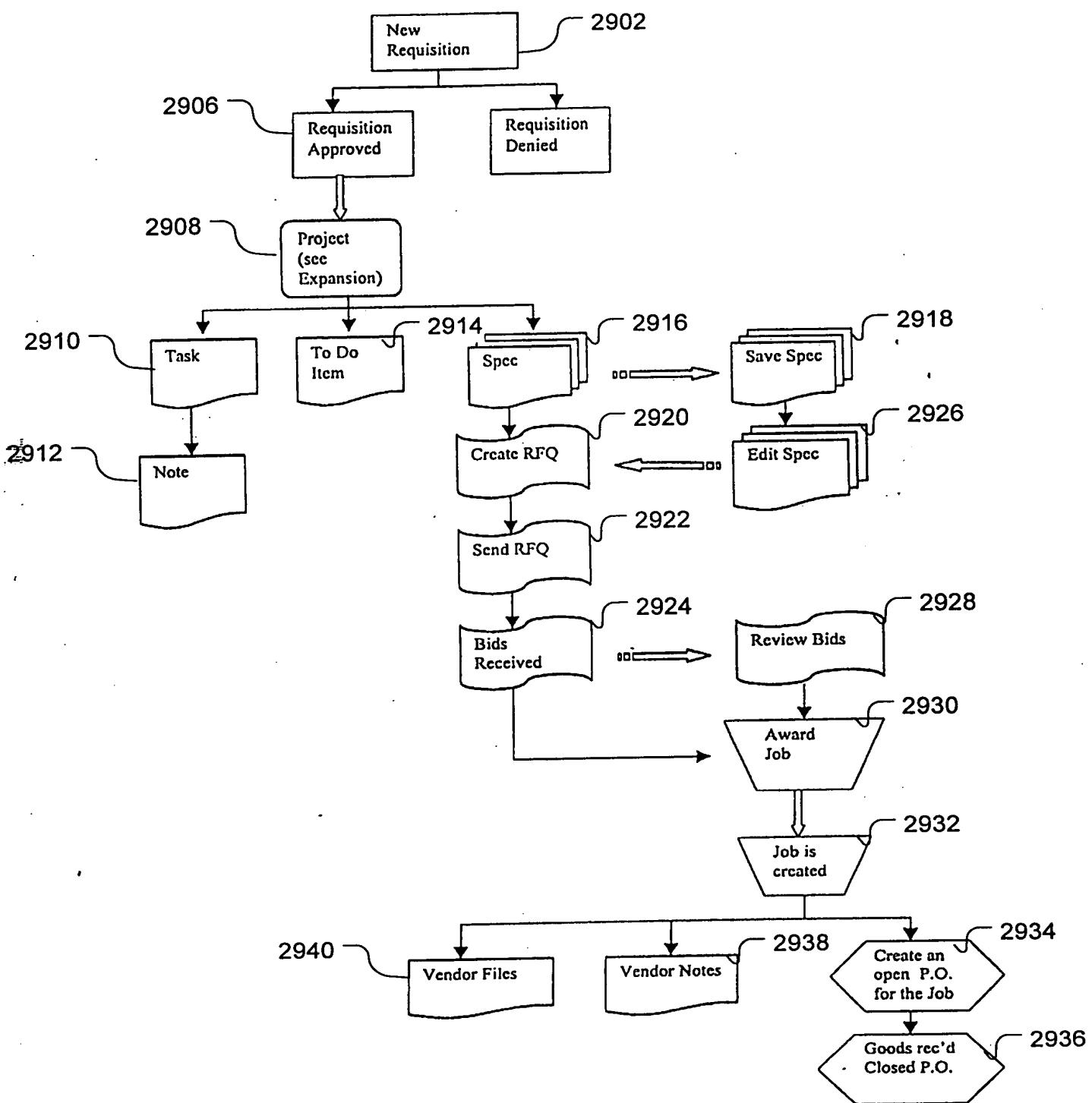


Fig. 29

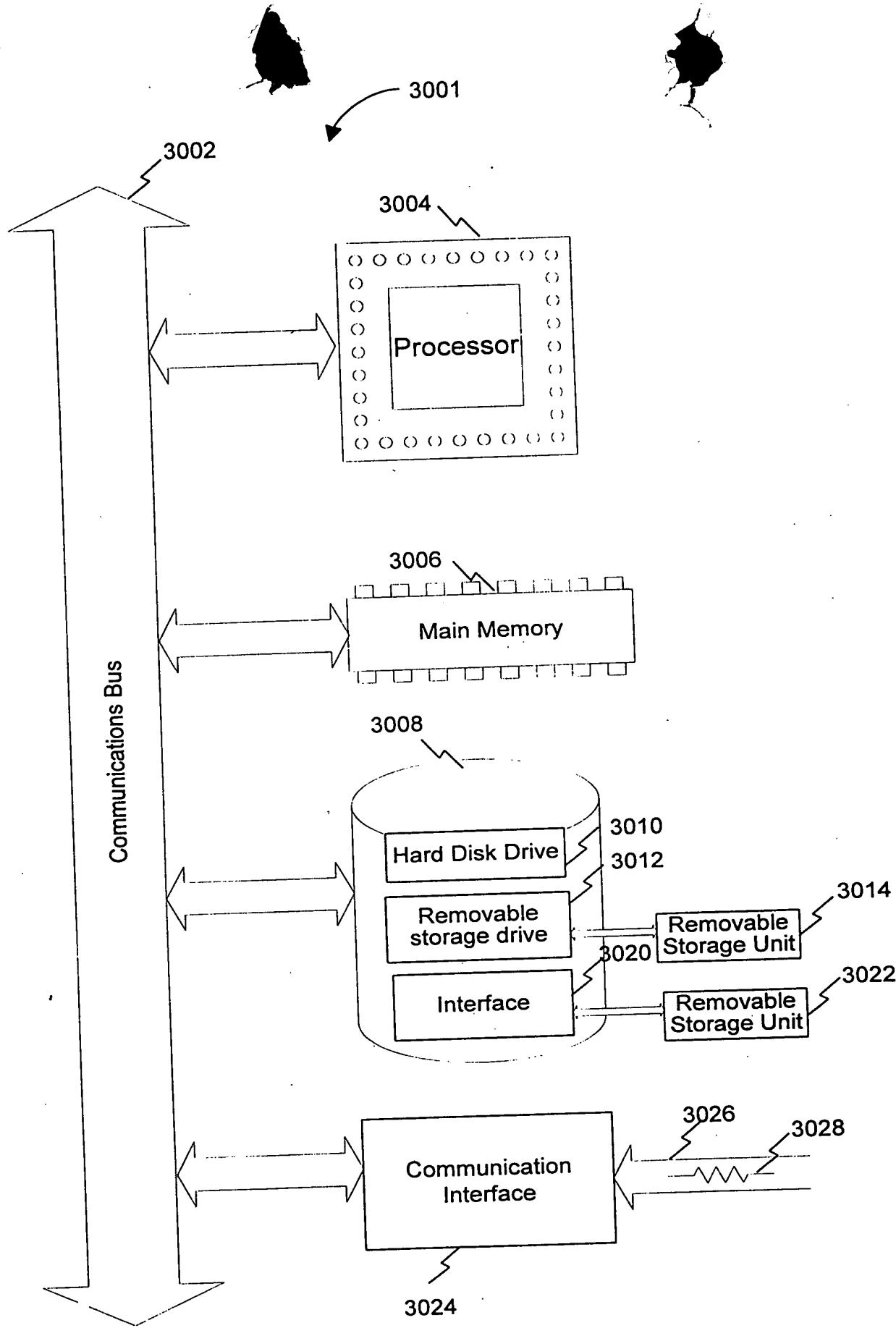


Fig. 30